

TECHNOLOGY PROTECTION



**LENSMETERS
AND LCD SCs**



ARK-SERIES INSTRUMENTS



DIGITAL REFRACTORS



**EPIC-5100
TS-310
OPD-SCAN III
TONOREF II
AFC-330**

Partners *for* LIFE

Marco is committed to providing every customer with a superior sales process, product training, and continuous customer care. Marco is dedicated to this partnership throughout the life of your practice. Together, we are Partners for Life.

David Marco, CEO



THE MARCO PROTECTION PROGRAMS

An Investment in Diagnostic Quality and Support Services Marco has been providing eye care practitioners the very finest in comprehensive vision diagnostic instruments for over 50 years. Our advanced technology systems deliver empowering diagnostic benefits for you and your patients, while making your practice even more efficient and profitable.

Marco continues to expand our product offering to your practice as well as broadening our service protection programs. Your investment in Marco delivers many tangible benefits that we strive to maintain through sustained product function and service excellence.

An Assurance of Performance Marco offers a variety of added value services to protect your specific investment for years to come. We invite you to contact your dedicated Marco Area Manager, or our trained Customer Care Team, to assist you in making the selection that best meets your practice needs.



800-874-5274
marco.com



Simply Comprehensive:

- 1. Purchase a MARCO VAULT PROTECTION Plan up to 30 days from invoice date**
- 2. Accounts immediately enjoy MVP status:**
 - Receive premium service – prioritized and expedited
 - No repair quotes or approvals
 - FREE repair shipping, parts, labor, and loaner equipment
 - Repairs by certified technicians using Marco protocol standards
- 3. Practice down time is minimized & operational productivity is maximized** setting a new standard in process efficiency
- 4. At any time during the protection term, an account can add a maximized 50% of their total Marco Vault Protection Plan investment to the trade-in value** for any eligible Marco technology
- 5. All MVP benefits are fully transferable** with the sale of the practice

MARCO VAULT PROTECTION PLAN		
Warranty Type	Original Warranty	Marco Vault Protection
Available To Purchase	Included	Up To 30 days From Invoice Date
Renewal Period	N/A	Through Year 5
Parts & Labor	Included	Included
Online Training Access	Included	Included
Shipping & Insurance	Up To \$495	Included
Loaner	Up To \$1500	Included
Priority Service	No	Included
No-Fault Electrical*	No	Included
50% Upgrade Allowance	No	Included
Fully Transferable	No	Included
Equipment Type	Manufacturer's 1st Year	Annual Cost
LENSMETERS/CPs	No Cost	\$240 Annual Cost
ARK SERIES	No Cost	\$480 Annual Cost
TRS UNITS	No Cost	\$960 Annual Cost
EPIC/TS/OPD/TONO/AFC	No Cost	\$1560 Annual Cost

EXTENDED WARRANTY PLAN			
Warranty Type	Original Warranty	Tier 1 & Tier 2	
Available To Purchase	Included	Prior to Year 2	
Renewal Period	N/A	Years 2-8**	
Parts & Labor	Included	Included	
Online Training Access	Included	Included	
Shipping & Insurance	Up To \$495	Included	
Loaner	Up To \$1500	Included	
Priority Service	No	No	
No-Fault Electrical*	No	No	
50% Upgrade Allowance	No	No	
Fully Transferable	No	No	
Equipment Type	Manufacturer's 1st Year	Annual Cost/Per Incident Cost	Annual Cost/Per Incident Cost
LENSMETERS/CPs	No Cost	\$540/\$250	\$300/\$500
ARK SERIES	No Cost	\$840/\$250	\$600/\$1000
TRS UNITS	No Cost	\$1440/\$250	\$1200/\$1000
EPIC/TS/OPD/TONO/AFC	No Cost	\$2400/\$250	\$1920/\$1000

*Must be protected by Uninterruptable Power Supply (UPS).

**Extended Warranty Plan is available at an increased cost, for instruments that have a service life between 6 and 8 years.

ALL PRICING VALID UNTIL 12/31/2018

Trust: 50 years to establish...
one amazing protection plan to secure.

