



# MARCO EXTENDED WARRANTY PROGRAMS

Marco’s Extended Warranty Program has been simplified giving way to significantly enhanced benefits. Our Silver, Gold and Platinum programs have been recrafted and essentially consolidated into a two-tier program that provides a much higher level of support; a direct result of greater efficiencies and a more proficient repair process. We have truly enhanced our already top quality, certified Marco service with these improvements.

If the service age of your Marco Technology is between 2 and 5 years, you qualify to choose either Tier 1 or Tier 2 coverage from the chart below. If the service age of your instrument is between 6 and 8 years, you are still eligible for coverage at an increased annual cost.

You have invested too much in the quality care of your patients to compromise best function of your instrumentation. Marco is focused on the most accurate diagnostic testing and top operational productivity in your practice. These warranty programs offer a means to those important goals that we share.

Please take a moment to review your options below and contact our Service Contract Department with any questions that you may have.

Warranty Type	Original Warranty	Extended Warranty	
		Tier 1	Tier 2
Term Coverage	Year 1	Annual: Years 2-5	Annual: Years 2-5
Signup Period	Included	Prior to Year 2	Prior to Year 2
Parts	Included	Included	Included
Labor	Included	Included	Included
Online Training Access	Included	Included	Included
Shipping	\$495	Included	Included
Loaner (Single/Multi)	\$595/\$1195	Included	Included
Equipment Type	Manufacturer’s 1st Year	Annual Cost/Per Incident Cost	Annual Cost/Per Incident Cost
<b>LENSMETERS/CPs</b>	No Cost	<b>\$540/\$250</b>	<b>\$300/\$500</b>
<b>ARK SERIES</b>	No Cost	<b>\$840/\$250</b>	<b>\$600/\$1000</b>
<b>TRS UNITS</b>	No Cost	<b>\$1440/\$250</b>	<b>\$1200/\$1000</b>
<b>EPIC/TS/OPD/TONO/AFC</b>	No Cost	<b>\$2400/\$250</b>	<b>\$1920/\$1000</b>
Extended Warranty costs increase in years 6 through 8			

For 50 years, Marco has worked steadily to earn the trust of our industry by leading in vision diagnostics, and respecting you as an industry partner. But, delivering the best diagnostic instruments (within technology class), is never enough; trust is cemented through benchmark levels of training, customer care, and technical resolution.

**TRUST: ESTABLISHED OVER FIFTY YEARS – EARNED EVERY DAY.**



# TECHNOLOGY PROTECTION



**LENSMETERS  
AND LCD SCs**



**ARK-SERIES INSTRUMENTS**



**DIGITAL REFRACTORS**



**EPIC-5100  
TS-310  
OPD-SCAN III  
TONOREF II  
AFC-330**

## Partners *for* LIFE

### THE MARCO PROTECTION PROGRAMS

*Marco is committed to providing every customer with a superior sales process, product training, and continuous customer care. Marco is dedicated to this partnership throughout the life of your practice. Together, we are Partners for Life.*



David Marco, CEO

**An Investment in Diagnostic Quality and Support Services** Marco has been providing eye care practitioners the very finest in comprehensive vision diagnostic instruments for four decades. Our advanced technology systems deliver empowering diagnostic benefits for you and your patients, while making your practice even more efficient and profitable.

Marco continues to expand our product offering to your practice as well as broadening our service protection programs. Your investment in Marco delivers many tangible benefits that we strive to maintain through sustained product function and service excellence.

**An Assurance of Performance** Marco offers a variety of added value services to protect your specific investment for years to come. We invite you to contact your dedicated Marco Area Manager, or our trained Customer Care Team, to assist you in making the selection that best meets your practice needs.

